enterprise europe network

«Expocook online experience» **Participant Guide: Registration and Online B2Bs**



exhibition restaurant business

28 September 2021 - 30 September 2021 PALERMO, Italy

ExpoCook2021







een.ec.europa.eu

restaurant business exhibition

Expocook Online Experience https://expocook2021.b2match.io

Sectors

- Food and Beverage production: traditional, organic, "free from", functional, etc.
- Food&Wine Tourism
- Products and components for the Ho.Re.Ca sector
- Professional equipment for bars and restaurants, pizzerias, pubs and breweries, pastry shops, bakeries and gastronomy shops, hotels, large communities, etc.
- Hotellerie: services for hotels and accommodation facilities, engineering and architecture, design and art direction

- Packaging solutions
- Vending machines
- Indoor and Outdoor furniture and design
- ICT, cash management software and hotel management software
- Marketing, Communication and Consulting
- Tableware: cutlery, tablecloths, silverware, porcelain, plates, glasses, accessories...all for a perfect "mise en place"
- Workwear: fashion for chefs, restaurant and hotel staff, etc.
- Water and waste management for the Ho.Re.Ca. sector



3D Exhibition and Virtual Booths

If you are interested in being a sponsor, you can contact us



Check the demo: https://expocook.collectivibe.com//

- 10+ expo floors, 3D Virtual booths, 3 kinds of booth designs
- 3 conference rooms





B2B matching online and on site



Welcome to

ExpoCook2021 online experience

- B2Match integrating Virtual and Physical and environments
- Online and on site B2B meetings

Register now Open until 28 September 2021

LOCATION

Hotel San Paolo Palace

ORGANISED BY





Also in presence Astoria Palace Hotel Palermo





Companies can also organise their own online or on-site workshops, through the Hosted Sessions





6 Participant Types

- 1. Italian Exhibitor: You are a Producer or a Supplier, and intend to propose your goods and/or services to potential partners (buyer, importers, retailers, etc.)
- 2. Exhibitor: You are a Producer or a Supplier, and intend to propose your goods and/or services to potential partners (buyer, importers, retailers, etc.)
- **3. Buyer:** You are a Buyer (Importer, Distributor, Agency, Wholesaler, Retailer, Trader, etc.) interested in meeting the Exhibitors
- **4. Business visitor:** You are a Service Provider, Consultancy Company, or other entity interested in meeting the Exhibitors to start a collaboration
- **5. Institutional Visitor:** You are an Association, Authority, Governmental Body, University, Research Centre, etc. interested in meeting the Exhibitors
- 6. General Visitor: you are interested in the event and want to explore it





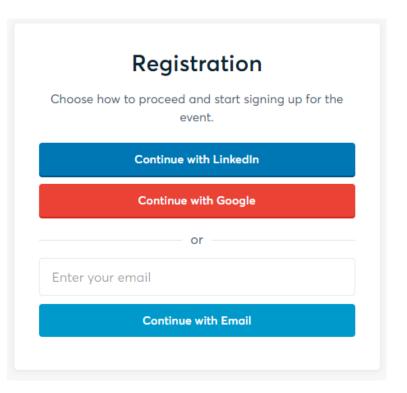
Fees

- 1. Italian Exhibitor: 300 euros +VAT
- 2. International Exhibitor: Free
- 3. Buyer: Free
- 4. Business visitor: Free
- 5. Institutional Visitor: Free
- 6. General Visitor: Free



For the Italian Exhibitors: In the event that an Italian exhibitor decides to participate in the ExpoCook 2022 edition on site, the 300 euro registration fee will give the right of prebooking and a 15% discount

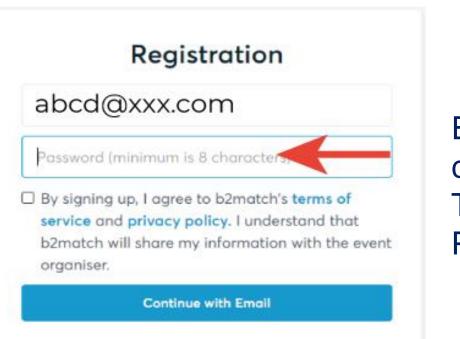




Step 1

Register for the event; enter a valid email address or continue if you have a LinkedIn or Google account. If you already participated in a previous EEN B2B, the system remembers your account





Step 2

Enter a password of at least 8 characters and accept the Terms of Service and Privacy Policy

Please make a choice

POCOOK° 2021

Simple visitor

You are a visitor interested in exploring the fair

Italian Exhibitor

Select this Type if you are a Manufacturer or a Supplier, and intend to offer your goods and / or services to potential partners (buyer, importer, reseller, etc.)

Foreign Exhibitor

Select this Type if you are a Producer or a Supplier, and intend to propose your goods and/or services to potential partners (buyer, importers, retailers, etc.)

Buyer

Select this Type, if you are a Buyer (Importer, Distributor, Agency, Wholesaler, Retailer, Trader, etc.) interested in meeting the Exhibitors

Business Visitor

Select this Type if you are a Service Provider, Consultancy Company, or other entity interested in meeting the Exhibitors to start a collaboration

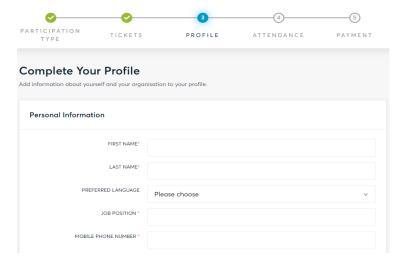
Institutional Visitor

Select this Type if you are an Association, Authority, Governmental Body, University, Research Centre, etc. interested in meeting the Exhibitors

Step 3

Choose your type of participation





Step 4

Complete all the required fields marked with * (and also the others, if possible)

Choose your local support office

SUPPORT OFFICE IT-Sicindustria

Set up your Virtual Booth

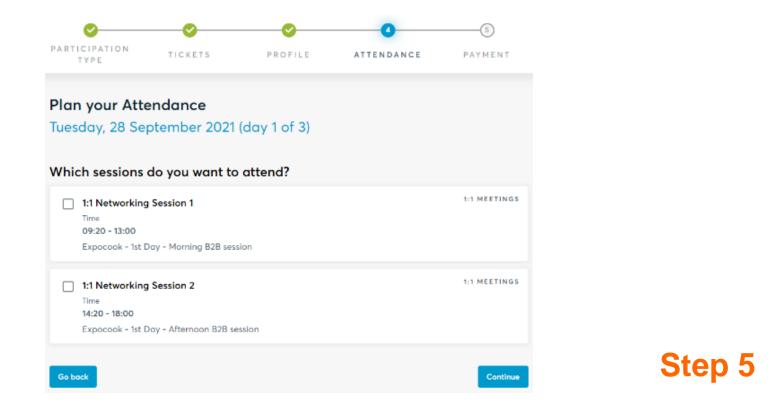
Answer the following questions to design your virtual booth, adding the needed features



Choose your local Support office

Set up your <u>3D Virtual booth</u>: in this section you can choose all the features that you wish to add (video, brochure, etc.), to showcase your company. The virtual booth will be visible to all visitors.





Plan your participation over the three days of the event choosing the most suitable sessions to your schedule





Step 6

Once completed the registration, you will receive this message. <u>Please note that your profile will be</u> <u>validated only after you have added at</u> <u>least one item in the</u> Marketplace.



2021	Home Companies Participants Marketplace Agenda Meetings Messages	Create an opportunity		
Marketplace	+ Add opportunity	Product	+ Service	+ Partnership
0 Opportunities found		Add and describe a product you offer.	Add and describe a service you affer.	Add this if you are interested in engaging in a partnership with another organisation.
Search Q,		Investment	+ Expertise	+ Request
	There are no marketplace opportunities yet! Check this page periodically so that you don't miss any new opportunities from other participants.	Add this if you seek investment opportunities.	Add your area of expertise and describe what you can offer to other participants.	Add if you have anything specif you are looking for.

Step 7

Click on **Marketplace** to add opportunities: products, services, partnerships, project cooperations, investment, expertise, requests.

You can add as many items you want, and insert images, videos or files. It is important to let your potential partners know what you intend to propose.

The organiser will review this opportunity before it gets published Looking for new products

I'm interested in.....

The event organisers and your Support Office will check your registration and validate it.

Project Cooperation

Add this if you are interested in

nding a partner for your project



Sicily2Japan: Food and Beverage Virtual Mission 28 Sep 2020 - 2 Oct 2020	Home Participants Marketplace Agenda Meetings Messages	Sicily2Japan: Food and Beverage Virtual Mission 28 Sep 2020 - 2 Oct 2020	Home Participants Marketplace Agenda Meetings Messages
	Booking phase starts on Tuesday, Sep 15, 2020.	Booking phase starts on Tuesday,	Sep 15, 2020.
Fuji Fuji Gora JP BUYER 001 Gora Jpon Massist meeting	Understate Understate UP BUYER 001 wholesaler interested in wine and alcoholic beverages, camed/preserved food, confectionery, dairy products, gournel food, speciaties, mest products, pastry, olive all FOOD	1x1 Meetings ALL CONFIRMED PENDING CANCELED Next meetings	AVAILABILITY
	d message Connect food Preserved Centractivery, Characterize, Jorns Deley products Delactevery, epicipities, day final, Soucies Cournet Final Meet products Prevines, creates and brazilia Offer Off DRINKS Alerbeick newrages Wine	Giada Platania, gadsgsa at fasdfasf HK Hitashi Koyano, test at JP BUYER 000	 11:40 - 12:00 Friday, September 04 Online Video Conference
	Registered on July 24, 2020	MEETING SCHEDULED	⊙ Cancel _ ⊙ Reschedule _ ■ Stort Meeting

Step 8

- From the 1st to the 28th of September, you will be able to request, accept or decline meetings.
- By clicking on the "Meetings" button you will see the meetings that have been accepted or rejected and the provisional time.
- You can constantly check the "Agenda", with the times of your meetings.



1x1 Meetings	
ALL CONFIRMED PENDING CANCELED	AVAILABILITY
Next meetings	
Giada Platania, gadsgsa at fasdfasf Hitashi Koyana, test at JP BUYER 000	 ① 11:40 - 12:00 产 Friday, September 04 ② Online Video Conference
MEETING SCHEDULED	Cancel C Reschedule Start Meeting

Step 9

- Click on the "Start Meeting" button at the time of the meeting (you can also do it a few minutes before, if you wish).
- Before connecting, make sure you have a good internet connection and that your camera and microphone are working properly!
- You can invite other people to join the meeting, as guests (an interpreter, a colleague, etc.), by clicking on the «Invite Guests» button.
- A link will open for you to copy and send to guests.
- The maximum number of attendees for each online meeting is 5.



More Features available at Expocook Online Experience!

Swiss Meditech Day 2021 September 8, 2021 Berri, Switzerland	Home Agenda Speakers Exhibitors	Participants Marketplace Meetings Messages 👰					
You are signed in as Annett Schenkenbach. Stop impersonating							
Balgrist Campu Academia / Research institut Zürich, Switzerland	 Exhibitors can collect 						
Overview Hosted Session							
About The SCMI (Swiss Center for Musculoskeletc class radiological imaging.	Hosted Sessions Exhibitors can have their own Video Online Presentations to showcase their products/Services	COUNTRY Switzerland TYPE III Academia / Research institute					
We offer: > State-of-the-art medical imaging: Magnetic-resonance (MR-) imaging (at 3 a tomography (CT) and ultrasound for com- studies or for teaching > MR neurography (MRN) > Quantitative, multi-parametric MRI > MRI (thu ultra-short each times (UTE) > Functional MRI (MRI) > Ultra-low-dose CT (tin Filter) > Ultrasound elastography > Support for image-date analysis, radiomical	and 7 Tesla), computed mercial or academic	Visit website PROFILE VISITS 8 SOCIAL LINKS In					
Swiss Medtech Member							
Representatives							
DN Daniel Nanz Request meeting		NEW in 2021 Conference solution					
Sander Botter Platform Director SCMB	Request meeting	Company representatives are listed as part of the company					

- Hosted Sessions: Exhibitors can organise their own video online sessions to showcase their products/services
- Lead Retrieval: Exhibitors can collect the business cards of the visitors
- One company can have up to five representatives



For further information, you can check: <u>the FAQ page</u>

The Technical Guidelines on B2B Meetings

For assistance, you can contact your EEN Support Office: https://expocook2021.b2match.io/contact

Enjoy Expocook!

network













19